# **ACQUISITION OPPORTUNITY**

# Eddisons

## **Project Foxtrot - October 2024**

A unique opportunity to acquire the business and assets of a nationwide installer and fabricator of louvres, louvre screens and solar shading systems, specialising in large scale projects and delivering bespoke designs

### Opportunity

- Incorporated since 1999 with a strong reputation for delivering bespoke solar shading, ventilating and acoustic systems to the construction sector through tier 1 and tier 2 contractors, delivering projects for public buildings and private sector investments across England and Wales.
- Some products are copyright to the company and others benefit from a renewable distribution agreement to protect the specification.
- The business has a workforce of 31 staff comprising an experienced management team and skilled factory operatives, including remote working sales managers and installation team.
- The business trades from two combined office / factory units in the Southeast and benefits from owning a forklift, all relevant machinery and tooling required for installation and fabrication.
- Turnover has been steadily growing post COVID and enquiries for future projects remain strong.

\*\*The draft management accounts information has not yet been finalised and its factual accuracy has not been scrutinised.

## **Financial Overview**

Below shows financial statement for the years ending 31 December 2022 & 2023 and draft management account Information up to 30 September 2024\*\*

	Financial Statements Yr Ending 31-Dec-22 (£'000)	Financial Statements Yr Ending 31-Dec-23 (£'000)	DRAFT Management Information Period Ending 30-Sep-24 (£'000)
Turnover	2,426	3,862	2,933
Cost of Sales	(1,199)	(2,279)	(2,570)
Gross Profit / (Loss)	1,227	1,583	363
Other Income	4	5	10
Expenses	(1,094)	(1,503)	(757)
Operating Profit / (Loss)	137	85	(384)
Fixed Assets	29	34	42
Current Assets	1,516	1,954	1,468
Creditors (<1 year)	(802)	(1,268)	(1,147)
Creditors (>1 year)	(132)	(85)	(111)
Net Assets / Liabilities	610	635	251

#### **For Further Information**

Further information is available upon completion and return of a Non-Disclosure Agreement (NDA), which is available on request. Enquires should be directed in the first instance to:

#### Name

E. david.ross@eddisons.com

#### Important Notice

The information above has been supplied by our Client and should not be relied upon as statements or representations of fact or warranties of any kind. Eddisons, its Directors and employees shall not be responsible for any error, omission or misstatement. Neither we nor our Client accept any responsibility whatsoever in respect of these particulars, which are simply offered as a general indication to parties who may be interested. Any notice of sale does not constitute an offer or contract.

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